

# Use of Role-play and Gamification in a Software Project Course

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**Abstract**—Soft skills are increasingly important to the engineering profession and course modifications are often needed to ensure students have opportunities to practice them prior to graduation. This suggests that engineering programs need to go beyond simply offering industry-based capstone courses and internships. Role-play has a long history as a tool for learning. It can be used to simulate real world practices in environments where consequences can be mitigated safely. This paper discusses the use of team role-play activities to simulate the experience of working in a professional, game development studio as a means of enhancing an advanced undergraduate game design course. In conjunction with the role-play, a gamification framework was used within the course to allow students to customize their course participation. Gamification was used to reward students for compliance with software process steps and for taking the initiative to improve their “soft skills”. In this project allowing students to negotiate the nature of their activities and rewards helped them develop those skills. The student feedback obtained and the authors’ own lessons learned are being used to plan the next iteration of this course.

**Keywords**—soft skills; role-play; gamification; game design

## I. INTRODUCTION

Many courses offered by the College of Engineering and Computer Science (CECS) at the University of Michigan-Dearborn rely heavily on lectures as the primary vehicle of instruction. This is even true of courses that emphasize student project work. The authors have noticed gaps in students’ software engineering skills when they begin their capstone projects. It is the authors’ belief that part of the reason for these gaps is that students were not asked to apply these skills in project settings in their previous courses. Often, instructors rely on just-in-time learning to fill in the knowledge gaps students may have when they begin their project work.

### A. Active Learning

Many engineering educators regard experiential or active learning as the best way to train the next generation of software engineers [1]. Soft skills are increasingly important to the engineering profession and course modifications are often needed to ensure students have opportunities to practice them

prior to graduation. The authors believe that introducing active learning opportunities prior to the senior year can improve the students’ software engineering and game design skills.

Active learning is “embodied in a learning environment where the teachers and students are actively engaged with the content through discussions, problem-solving, critical thinking, debate and a host of other activities that promote interaction among learners, instructors and the material”[2]. Prince defines active learning as a classroom activity that requires students to do something other than listen and take notes [3]. Active learning tools complement or replace lectures and make class delivery more interesting to the learners.

Specifically, active learning helps students develop problem-solving, critical-reasoning, and analytical skills, all of which are valuable tools that prepare students to make better decisions, become better students and, ultimately, better employees [3]. Raju and Sankar undertook a study to develop teaching methodologies that could bring real-world issues into engineering classrooms [4]. The results of their research led to recommendations for funding agencies and educators on the importance of developing interdisciplinary technical case studies that allow engineering innovations to be communicated to students in the classroom.

### B. Role-Play

Role-play has a long history as a tool for learning. Role-play can be used to simulate real world practices in environments where consequences can be mitigated safely [5]. It makes sense that some investigators have examined the use of role-play in software engineering education.

Role-play has been used as a way to engage the student as part of the requirements engineering process to help them understand how a user would perceive the system behavior in a human computer interaction (HCI) course [6, 7]. Zowghi and Paryani had students play the roles of both customer and developer in the requirements engineering process to help them appreciate the process from multiple perspectives [8]. Börstler used role-play and class-responsibility-collaborator (CRC) cards to introduce students to object-oriented programming concepts [9].

Information Technology students interacted more deeply with course material when they assumed the roles of designers and developers while working through several realistic problem scenarios [10]. For example, Second Life has been used as a platform to support virtual interactions for role-play in which Enterprise Resource Planning students were playing employees of a fictional company [11].

The use of real-world, community-based projects has been recognized as a good way to expose students to meaningful software development [12, 13]. Students often become more invested in their project when they see that their products are more than simply a paper design. An important aspect of software engineering education is the development of soft skills such as communication and project management. These skills are hard to practice without a long-term project to manage. Some very good on-line simulations have been created in which the computer allows the users to manage simulated projects. These simulations are often structured as role-plays in which users are project managers who are able to see the consequences of their decisions [14, 15, 16].

In this paper, the authors discuss the use of team role-play activities to simulate the experience of working in a professional, game development studio as a means of enhancing an advanced undergraduate game design course (CIS 488 Game Design and Implementation 2). The term-long project in this course requires incremental product deliveries using accepted game industry milestones.

In the version of the course described in this paper, a back story is created for the role-play in which the students are placed in the position of developers/owners of a failing game company. The students' goal is to create new and original products to ensure the survival of the company. This back story is used to provide a meaningful context for the term project activities. This backstory is discussed in greater detail in Decker and Simkins [17]. Decker and Simkins used this approach in a game development processes class where the students were not assessed solely on the artifacts they produced, but rather the processes by which they created the artifacts. In the game processes class, student teams were discouraged from simply "finishing the product" using a crunch mentality. The goal of their activities was the process itself and student engagement with it.

The instructional role-play activities adapted from Decker and Simkins emphasize industry best practices for both technical and soft skills (project management, communication, marketing, and interdisciplinary design). Students often have diverse interests in studying game development (level design, animation, audio development, testing). The gamification framework created for the CIS 488 course allows students to focus on one or more of their interests. Our role-play scenario allows for a natural introduction of business and legal concerns that might arise during the technical development of their game products.

### *C. Gamification*

In conjunction with the role-play, a gamification framework was created and used within the course to allow students to customize their course participation. Gamified

learning or the gamification of learning has been defined as the use of game design elements in non-game settings in order to increase motivation and attention on a task [19,20]. James Gee has identified thirty-six learning principles that are present in good games [21]. These learning principles provide the backbone for good game design and, in turn, can be used as guiding principles when designing a gamified learning environment. For instance, good games provide players with information when they need it and within the context in which the information will be used [22]. Effective game design includes challenging players so they are routinely working at the edge of their abilities and knowledge, also known as their zone of proximal development [23]. Having students, or players, operate within this optimal learning zone helps keep them engaged and encourages them to learn more in order to meet the demands of the next challenge.

Games can promote collaboration, requiring players to share knowledge and skills in order to be successful [22]. Games that promote and reward teamwork have a positive impact on the development of prosocial skills [24]. Gee also contends that well designed games are motivational specifically because of the different learning principles outlined previously [22]. Working at the limits of their abilities keeps players engaged as they continue to take on new challenges [25]. Gee refers to this process as a cycle of expertise, which requires players to constantly learn, act, revise and learn again in order to demonstrate mastery and be successful in a game [21].

In addition to the motivational aspect of the cognitive element of games, Lee and Hammer suggest that the social and emotional aspects of rewards and consequences earned in gaming environments contribute to motivation as well [26]. The key is finding a balance between the positive and negative outcomes so that players remain motivated to proceed and don't become overwhelmed or discouraged [19]. A well-designed game can also motivate players to stay engaged by enhancing the value of the task or tasks being completed [27]. This is particularly beneficial with educational games focused on school related subjects that students might not otherwise choose to immerse themselves within. Toth and Kayler created a role-play game (RPG) which used quests as a means of motivating students to complete the assignments in networking and operating systems courses [28].

Gamification can be used as a means of promoting rewards for completing tasks. In this case, students (the employees of the role-play) can be rewarded for compliance to software process steps and for taking the initiative to improve their "soft skills". In this way, the authors are trying to resolve some of the discrepancies in personal efforts that are often present in student project work.

Allowing students to negotiate the nature of their activities and rewards up front often goes a long way to ensuring that all students are engaged for the entire semester. It is our expectation that, by providing more diverse learning opportunities, our students will be better equipped for the engineering profession upon graduation. The authors are using student feedback and their lessons learned to plan the next iteration of this course.

## II. COURSE STRUCTURE

### A. Course Activities

CIS 488 meets one day a week for 3 hours over a 14 week semester. During the first class period students were introduced to the back story of the role-play and how it would affect the conduct of the course. In previous offerings of this course much of the class time was spent observing instructor lectures on Unreal4 programming techniques. In the current course offering most of the class time was spent in game design studio role-play activities. Classes often began with an all hands meeting as a way to introduce the day's role-playing activities. Students were expected to use video tutorials outside of class to learn to use the Unreal4 Blue Print system and level editor.

The fictitious company created for the role-play had a tradition of using a green light system for continuing or stopping development of game products. The first task was for each company developer to do a quick market research review and create a pitch for an innovative game product. The top five pitches were selected by class vote and the pitch authors were allowed to recruit 4 or 5 team members during the third class period. Each team was asked to provide a representative for a committee to write a company-wide software process standards document based on the scrum framework. A contest was held within the company to create a new name and logo. The developers selected their favorite and SafeSpot Games was launched.

Each team's first task was to create a game design document and a business plan for their game. To assist them in this task two local game company owners were recruited to act in the role of business consultants who shared their experiences with creating a company and bringing their first games to market. While the game design document was being developed teams were asked to begin creating both a 1 page marketing piece and a 30 second elevator pitch for their games. These were reviewed and critiqued by the company developers several times throughout the semester.

Peer review was used to provide feedback on the first draft of each milestone artifact (both documents and running game prototypes). Developers were required to review 3 artifacts and were allowed to review more if they wished. The team leaders judged the quality of each review of their team's game as meaningful or valueless. Students were awarded 2 points for good reviews and 1 point for valueless reviews. The number of valueless reviews dropped greatly after the first round of peer reviews and the number of extra reviews from students increased as well.

The second team deliverable was a game alpha prototype which included one complete logic path, a draft user document, and a working installer. This delivery signaled the end of the first sprint in the scrum framework. These games were evaluated for quality of game play. The company as a whole looked at the productivity of each team. The team leads were asked to make an oral presentation to confirm that they had sufficient resources to complete their game products on time (the end of the semester was designated as the end of the fiscal year). All developers discussed the future of the game products and decided (without the instructors influence) to cancel one of

the projects. The developers from the canceled project were reassigned to existing development teams.

The third team deliverable was a beta prototype which needed to accommodate a requirement change. The change resulted in the addition of a significant game artificial intelligence (AI) element to their evolving design. This deliverable also included the creation of the final game design document and test plan. These artifacts were reviewed and tested by developers from other teams. Each of the beta prototype games was given the green light to continue.

The final team deliverable was the gold release prototype and a marketing presentation that included a video piece to promote their game product. The video presentations were previewed inside the company. The gold prototypes were showcased at a launch party where students from all parts of the campus were given a chance to play the games. Company developers scored each game (other than their own) using a rubric provided by the instructor. The average of these scores was used as the grade for the prototype.

The students were involved in several role-play scenarios through the semester, in addition to greenlighting the games. One scenario involved coming up with a creative solution to finding resources to resolve maintenance issues left unfulfilled on a contract inherited from the previous owners while minimizing impact on the games under development. A second involved crafting a response to concerns about a competing company running advertisements for games very similar to two, soon to be released, SafeSpot games. A third focused on planning for sequels to each game under development.

One element of this class that was harder to fit into the role-play framework was the assignment where each developer uses their own game to illustrate game design features from Schell's book of game design lenses [28]. In this assignment, each student selects a group of three related lenses and creates a 20 minute presentation discussing how these lenses illustrate qualities from their game or not. This is sold as continuing education or inspiration for undertaking perspective maintenance activities to the company developers.

### B. Gamification

One problem the authors have observed on many student projects was the fact that some students provide little effort to the final product or feel their contributions to the final product were not rewarded by their grade. Students worked in teams to create the milestone documents and prototypes created in this course. In the past, the course instructor asked each student to grade the participation of each team member (including themselves) using a score of 0 to 5. Students were also expected to create a bulleted list of the tasks completed by each team member. The average of these scores was added to the team score. The instructor penalized people who failed to make significant contributions. Often the loss of 2 or 3 points on an assignment was not enough to encourage students to be active team contributors.

In the latest version of the CIS 488 course, a gamification framework was created, where the points for the team artifacts became part of the core or required work for everyone and the

individual work products become part of the elective work. The individual work included the peer evaluations, the lens presentations, attendance, programming, level design, testing, project management, and art asset creation. In keeping with the spirit of the role-play students determined which game production activities were important for successful project completion and their relative point values (5, 3, or 2). These are shown in Table I.

TABLE I. DEVELOPMENT TASK VALUES

	Point Values
5	Programmer, AI Programmer, UX Programmer, 3D Prop Builder, Character Animator
3	Level Designer, 2D Texture Artist, Project Management, Document Manager, Repository Manager
2	Audio Designer, Test Engineer, Cinematic Artist

These points were mapped to a time card where the maximum points the students earned for their individual prototype work matched the maximum number of points awarded the team documents submitted for that turn in. The students were required to earn at least 10% of the time card points from a programming category. Pair programming was allowed with each member of the pair splitting the points earned for completing a user story. The completed time cards were submitted to the team leader for approval and then forwarded to the instructor for grading.

In some cases, these activities were further refined. For example, level designers were awarded separate points for completing story board and level design templates in addition to hours spent editing a game level. Test engineers were rewarded for writing test cases, executing test cases, and documenting the test results. Programmers were not credited with work completed unless a user story satisfied its acceptance criteria. Some tasks such as asset creation or management tasks were better rewarded on an hourly basis. Typically, 1 point an hour was awarded for these tasks.

The gamification framework was implemented using the Gradecraft class management system [29]. This allowed the implementation of a leaderboard and provided access to a grade predictor tool. A badge system was also initiated to recognize outstanding achievement in many categories (leadership, game development, marketing, creative activities).

### III. EVALUATION

The assessment of this course is ongoing. Students completed the standard course evaluation form and were also asked to answer the additional survey questions shown in Table II once the course was completed. The student postmortems were also examined for insights into what went well and what needed improvement.

Informal student comments made during the course suggested that the students are enjoyed the move away from straight lecture in this class. They have embraced the use of the time cards as a way to document the individual efforts that go into making each game product. It is expected that a rich set of historic data will be available to help future groups of students

estimate the effort required to complete game products of this size.

TABLE II. GAMIFIED LEARNING SURVEY

Mean Score	When picking assignments for this course what criteria was important when deciding which assignment to complete? 1=not very important, 5=very important
3.6	How easy an assignment appeared to be
4.0	How long I thought it would take me to complete the assignment
4.2	How interested I was in doing the assignment
3.5	Whether I had the necessary prior knowledge and skills to complete the assignment
3.9	How many points I could earn by doing the assignment
3.1	How much the assignment allowed me to collaborate with my classmates
	Which of the following had an impact on your ability to complete assignments in this class? 1=not very little impact, 5=very big impact
3.9	The amount of time required to complete an assignment
3.5	The complexity of the assignments
3.3	Your understanding of the assignment guidelines and expectations
4.2	Your ability to manage your time successfully
	Please indicate your agreement with the following statements. 1=completely agree, 5 completely disagree
2.2	I put more effort into the assignments for this class than I normally do for the courses I take.
2.1	I felt like I had more control and choice over the assignments I completed for this class than I normally do.
3.1	I did what I had to, but I didn't feel like it was really my choice.
1.7	I picked assignments based on what interested me.
2.1	I feel I had control over how I demonstrated my understanding of the course material.

An informal examination of the peer evaluation scores showed a slight increase between the alpha and gold prototypes for all 19 students completing the course during winter 2017. During the winter 2016 course offering 5 of 23 students showed a decline in their peer evaluation scores between alpha and gold prototypes. The badge system was new in the 2017 course offering. Fourteen students earned 10 or more badges for exceptional performance on team tasks. The time card system allowed students to recognize when they were falling behind and 18 of 19 students improved their time card scores on each successive prototype submission during the 2017 course offering.

### IV. FUTURE WORK

The role-play scenarios will be refined for the next course offering. A more meaningful process for conducting both formative and summative assessment of CIS 488 is planned. The informal student feedback on the gamification framework suggests that it might be adapted to other project based courses, with or without the roleplay elements. In particular, the gamification framework will be modified for use in the Fall 2017 offering of CIS 487 Game Design and Implementation 1.

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